

INTERNATIONAL FUNDS SUMMIT

Bridging the gap between Europe, the Middle East, Africa and Asia Cyprus 2016

Programme highlights include:

- Conforming to Conformity - Importance of Having a Robust Compliance
- Changes in Regulations: Main Developments in Key Fund Centers.
- Key Trends and New Product Opportunities in the Funds Industry
- Best Practices:
 - Alternative Investment Strategies and Structures
 - What's the Best Distribution Strategy?
 - Should I Go Long or Short in Equity?
- Depositaries in the Post AIFMD and UCITS era.
 - Asset Segregation and How the Prime Brokerage and Depositary Model is Evolving
- Discussing the Impact of MiFID on Asset Managers

5 Reasons to Attend

- **Stay up to date** with technical and regulatory information
- **Network** with international and local industry leaders
- **Share and learn** best practices and insights
- **Identify** new opportunities for investments
- **Discover Cyprus** as a business and leisure destination

Featuring Speakers



Keynote Speaker

Peter De Proft
Director General, EFAMA
Belgium



Harris Georgiades
Minister of Finance
The Republic of Cyprus



Demetra Kalogerou,
Chairman, Cyprus Securities
and Exchange Commission,
Cyprus



Evelyne Christiaens
Head of Legal & Tax
Department, Alfi
Luxembourg



Sheila Nicoll
Head of Public Policy,
Schroders
UK



Julie Patterson
Director, Investment
Management, Regulatory
Change, KPMG
UK



Konstantinos V. Botopoulos
Dr. Jur., Advisor to the Governor of the
Bank of Greece, ex Chairman of the
Hellenic Capital Markets Commission
Greece

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Under the Auspices



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Cyprus**
Cyprus Investment Promotion Agency

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Organizer



Introduction

The fund industry has evolved during recent years, with the changing environment introducing more stringent regulations, increasing compliance requirements and new duties for key players such as the asset manager and depositary. This is in line with the current European initiatives which aim at creating a robust regulatory environment, to promote alternative funding sources which will complement existing and traditional funding routes. Within this spirit, new cross-border fund vehicles and innovative forms of business financing, such as loan originating funds, are being promoted. The prevailing market environment and the entrance of new investors with varying risk appetites affects managers and service providers across all asset classes, inevitably shapes their investment strategies and services offered. Asset managers need to adapt their business and operations to investor demands and find new distribution channels, while players servicing the industry such as depositaries and fund administrators need to quickly respond to the market needs by adapting to the increasing regulatory and reporting requirements.

International Funds Summit 2016

The International Funds Summit 2016 in Cyprus has been meticulously structured with the professionals' needs and wants in mind, by providing ample time and natural situations for networking, all fostered by the Mediterranean island's generous hospitality.

Our objective is to provide the perfect environment for our delegates for knowledge and experience transfer through intimate conversations, interactive panel discussions, and first-class presentations by a world-renowned gathering of industry professionals and thought leaders on topics such as:

- New Investment Opportunities and Products
- Changes to the Regulatory Landscape
- Key Trends and Challenges
- Case Studies and Best Practices

This three-day event will take place from 29-31 May, 2016 at the luxurious 5 star GrandResort Hotel in Limassol, Cyprus.

Who should attend

The summit will be attended by senior finance and investment professionals of funds based in Europe, GCC countries, Middle East, North Africa, Asia, Russia and CEE countries.

Specifically:

- Chief Investment Officers (CIOs)
- Chief Financial Officers (CFOs)
- Fund Managers
- Portfolio Managers
- Investment Managers and Consultants
- Fund Administrators
- Legal Advisors specialising in the Funds Industry

operating in:

- DC and DB Pension Funds
- Insurance Companies
- Endowment Trusts
- Family Offices
- Foundations
- Sovereign Wealth Funds
- Private Equity Houses
- Investment Fund and Asset Management Companies
- Accounting, Audit and Tax Advisory firms

Summit Agenda*

(Preliminary agenda)

Sunday 29 May 2016

09:00-19:30	Delegates Arrival
19:30-21:00	Welcome cocktail for all delegates

Monday 30 May 2016

09:00-09:30	Registration & Coffee
09:30-09:40	Introductions by the Conference Chairperson
09:40-10:15	Official Welcome Addresses
10:20-11:10	Keynote Presentation
11:10-11:40	Coffee Break
11:40-13:20	Session 1: Presentations and Q&A
13:20-14:10	Networking Lunch
14:10-16:10	Session 2: Presentations and Q&A
16:10-16:30	Coffee Break
16:30-17:20	Keynote Presentation
17:20-18:10	Interactive Forum
19:30-22:30	Dinner at Local Tavern

Tuesday 31 May 2016

08:30-09:30	Registration & Coffee
09:30-10:20	Keynote Presentation
10:20-11:10	Interactive Forum
11:10-11:40	Coffee Break
11:40-13:20	Session 3: Presentations and Q&A
13:20-13:30	Closing Remarks
13:30	Networking Lunch

* The final version of the schedule will be announced soon.

“ Good
Opportunity
for the
Cyprus Funds
industry to
share ideas ”

Mellstock Limited

Network with 300+ investment professionals and asset managers across the Europe, the Middle East, Africa and Asia

The perfect environment to get up-to-date information on the European Funds industry

Accommodation Information

The organizers have negotiated special summit rates with 4 hotels (including GrandResort – summit venue), all listed below. In order to book a room, please contact the hotel of your choice directly. Please quote 'FUNDS SUMMIT' to receive the negotiated rate. The hotel will request a credit card number in order to guarantee your booking. Please note that hotels in Limassol at this time of year are very busy.

Hotel Options

GrandResort *****

Grand Hotel and Resort is among the finest five star hotels in Cyprus and is set in beautifully landscaped tropical gardens, in a superb beachside location. An exceptionally grand and elegant hotel about 11 km from Limassol town centre, the luxurious Grand Resort offers an impressive range of facilities and an unrivalled standard of personal service and sheer comfort.

www.grandresort.com.cy



St Raphael Resort *****

The St Raphael Resort is located on one of the most renowned and largest Blue Flag beaches in Limassol. For those guests who prefer fresh water, the hotel features two outdoor free-form swimming pools and one indoor pool. The hotel itself is only a short coastal drive from the lively centre of Limassol, approximately 11km away. Also the hotel offers guests a variety of cuisine from around the world, guaranteeing to satisfy any palate. St Raphael Resort offers delightful facilities and unrivalled children's facilities.

www.raphael.com.cy



Cyprotel Poseidonia Beach Hotel ****

The Cyprotel Poseidonia Beach Hotel is near the ancient city of Amathus and close to Limassol's commercial district, including the bars, restaurants and shops in the tourist area. The hotel has many facilities, including fitness, a sauna and a swimming pool. www.cyprotelposeidonia.com

www.cyprotelposeidonia.com



Crowne Plaza Hotel ****

The recently renovated Crowne Plaza in Limassol is a modern hotel, ideal for business and leisure. Thanks to its unparalleled location, guests have easy access to the town's main business and historic districts as well as being right on the water.

www.crowneplaza.com/Limassol



Hotel Rates*

Hotel	Referencing Number for Bookings	Single Room (€)	Double Room (€)
GrandResort	FUNDS SUMMIT	127	164
St Raphael Resort	FUNDS SUMMIT	140	160
Cyprotel Poseidonia Beach Hotel	FUNDS SUMMIT	80	96
Crowne Plaza	FUNDS SUMMIT	-	140

* Hotel Accommodation should be made directly to the hotel by providing the hotel code.

The summit will be held at GrandResort which is located around all offered hotels. All rates are per room per night on a Bed & Breakfast basis, including taxes.

Cancellation of accommodation

Any cancellation must be made to the hotel in writing. Ask the hotel about their cancellation policy. If a cancellation is received less than 24 hours prior to the arrival date, the first night will be charged. In case of checkout prior to the booked departure date, the hotel will charge the agreed room rate for the remaining nights.

Delegate Pricing *

Early Bird Booking until 15 April 2016 €250 + VAT

Registration between 16 April - 27 May 2016 €350 + VAT

Conference Fees include:

- Access to all summit presentations and activities
- Food and refreshments throughout the summit
- Organized Dinner at a local tavern on Monday 30 May, 2016 as per the summit agenda

Booking Enquiries

To register for the summit, please fill in registration form. Online booking is also available on the summit website: www.cyprusfundssummit.com

* For accommodation, recreational activities and other logistics enquiries, contact Stella Evaggelou by e-mail at stella.evaggelou@imhbusiness.com

Special Group rates available upon request

Book today and take advantage of our

Early Bird Special!

Save €100 off Individual tickets

“ Everything was perfect and well organized. Very interesting, very experienced speakers ”

Baker Tilly and Partners Ltd

Past Speakers at Fund Summit

- **Aoife Oconnor**, Director, **PwC Ireland**
- **Dr Markus Lange**, Head of Practice Group financial services, **KPMG**
- **Roy Stockell**, Partner EMEA Wealth and Asset Management Leader, **EY**
- **Emily Yiolitis**, Partner, **Harneys LLC**
- **Christopher Stuart-Sinclair**, Director - Strategy & Corporate Finance, **Deloitte**
- **Kevin Mudd**, Director, **KMG Capital Markets**
- **Agathi Pafili**, Senior Policy Advisor, **EFAMA**
- **Sam Brooks**, Director of Investment Management Group, **Macfarlanes**
- **Muneer Khan**, Partner, **Simmons & Simmons**
- **Aki Corsoni - Husain**, Partner Investment Funds and Regulatory, **Harneys**
- **Nilesh Ashar**, Partner International Tax, **KPMG**
- **Tamasin Little**, Partner, **King & Wood Mallesons LLP**
- **Jonathan Blake**, Partner Head of the International Funds Group, **King & Wood Mallesons LLP**
- **Maria Shaw-Barragan**, Head of the Strategy Division, **European Investment Bank**
- **Yitz Raab**, Founder and Managing partner, **Tzur Management**
- **Johannes Muschik**, Chairman, **AFPA**
- **Paul Stanfield**, Chief Executive, **FEIFA**
- **Vincent Derudder**, Member of the Board, **ALPP**
- **Neophytos Neophytou**, Managing Director, **Taxateller, Cyprus**

Past Delegates at the Funds Summit

Abacus Ltd
Active Group
AIF
AJK Wealth Management Ltd
Alter Domus Cyprus Ltd
Altus Citadel Corporate Services Ltd
Amicorp
ANASF
Ancoria Insurance
Andreas Neocleous & Co LLC
Ankor Capital
Antis Triantafyllides & Sons LLC
Argus Stockbrokers Ltd
ASG Premier Audit Services Ltd
ATG Funds Services Ltd
Axia Ventures Group Ltd
Baker Tilly Klitou
Bank of Cyprus
Barclays
BDO
Bloomberg
Blue fish Pharma
BlueHouse Capital
Bybloserve
Byron Capital Partners
BZB
C&C LLC
C&N Auditors
C. Savva & Associates
C.D. Messios LLC Advocates
Centaur Trust
CFA Auditors Ltd
Chaps Developers
Christodoulos G. Vassiliades & Co LLC
Chrysses Demetriades & Co LLC
CIIM
Cisco
CJSC Sberbank Cib
CNN Law
CNP Cyprus
Colocassides Hadjipieris LLC
Conlu Ltd
Consulco
Costas Indianos & Co
Country Profiler
CP Palema Ltd
CPM Group of Companies
Crowe Horwath
CYCAP
CyproFund Administration Services Ltd
Cyroman Services Ltd
Cyprus Fiduciary Manager

CYSEC
Deloitte Limited
Deltamark Fund Management Ltd
DFG Capital
DFK Demetriou Trapezaris Ltd
Dimacos Capital Ltd
Dr. K.Chrysostomides & Co LLC
E&G Economides LLC
EBRD
EFPA CZ / AFIZ
EIMF
Emergo Wealth Ltd
Eurobank Cyprus Ltd
Eurofast Taxand Ltd
Exa Consulting Ltd
Executive Business Consultants
EY
Fiducenter (Cyprus) Ltd
Fiducitrust Services Ltd
Fiduserve Management
First Names (Cyprus) Ltd
Forextime Ltd
FORTICAP
Frangos Law
G. Apostolou & Co Llc
GMM Global Money Managers Ltd
GPBC CERTIFIED PUBLIC ACCOUN &
REG. AUDITORS
GQS Services Ltd
Grifon Capital Partners
Grifon Capital Partners
GSCGI
Hellenic Bank
HLB Cyprus Ltd
Hydra Insurance Company
IBB
ICMA
Intertaxaudit Auditors & Consultants Ltd
Joannides & Co Ltd
KEANE Vgenopoulou&Associates LLC
Kinanis LLC
KMG Capital Markets Ltd
KPK
KPMG Ltd
L. Papaphilippou & Co LLC
Lamda Card Services
Ledra Management Ltd
Life Goals Fund
Map S. Platis
Marcuard Cyprus
Meerkat City
Mellstock Limited

Meritservus
Ministry of Finance
Mouzoulas and Associates
Mutual Trust Ltd
Nexia Poyiadjis
Nordic Finance
Numisma Capital Limited
Oneworld Ltd
Orangefield
Panglobe Group Ltd
Papd
Pelagias, Christodoulou,Vrachas LLC
Pensions & Grants Fund - CYTA
Piraeus Bank
Point Nine
Proteas Management Ltd
PwC Cyprus
Pyrgou Vakis Law Firm
RCB Bank Ltd
Reserve Group Cyprus
SCSS Fund Management Ltd
Sharelink Securities & Financial Services
SMC Med Trustees (Cy) Ltd
Societe Generale Bank
SPGM Ltd
Systemic Cyprus
Tassos Papadopoulos&Associates LLC
Taxatelier
Timon Services Ltd
TMF Group Cyprus
Treppides Fund Services
UPM Ltd
Value Achieve Business Services
VB Partners Cyprus Ltd
VGDA Accountants Limited
Wargaming Group Limited
WS Financial and Investment Services
Zefs-tech Ltd

“ Well organized,
rich panel, expert
speakers ”

CPM

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Barclays

Barclays is a leading provider of financial services including investment management, international and private banking, wealth planning, brokerage services and research to private individuals and corporate clients around the world. Additionally its clients benefit from access to the breadth of personal, corporate and investment banking expertise across Barclays, one of the largest financial services groups in the world. With 325 years of history and expertise in banking, Barclays operates in over 40 countries and employs approximately 130,000 people. Barclays offers banking, wealth and investment management products and services to its clients through Barclays Bank PLC and its subsidiaries. Barclays Bank PLC is registered in England and authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Barclays Bank PLC is regulated by the Central Bank of Cyprus in the conduct of its banking and investment business in Cyprus.

Bank of Cyprus

Bank of Cyprus is the leading banking and financial services group in Cyprus. The Group provides a wide range of financial products and services, including retail and commercial banking, fund management and private banking. The Group has recently become a stronger, more domestically focused institution, capable of supporting the recovery of the Cypriot economy. Bank of Cyprus is one of the better capitalised banks in Europe, following a €1 billion share capital increase in August 2014. This ensured that the Bank passed the European Central Bank's "stress test" and Comprehensive Assessment of the financial strength of European banks.



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We support you to create the value you are looking for by providing specialised solutions based on quality. Together we build relationships based on trust and we say things as they are, to assist you to deal with issues that tomorrow will prove important. We adapt the expertise of our more than 900 professionals in Cyprus and the power of our global network of 208,000 experts in 157 countries to your specific needs, helping you make the difference. www.pwc.com/cy



Deloitte

As a global leader in the provision of services to the investment management industry, Deloitte Cyprus offers global resources and capabilities with a local team of experts carrying significant international market and industry experience, resulting in a clear understanding of each client's specific market and way of doing business. Deloitte is actively involved in the development of the Funds Industry in Cyprus with representation in all working groups, enabling the firm to be at the forefront of new developments. Deloitte can assist its clients at all stages of the development of the fund, from advising on the appropriate structure to providing ongoing support with all related business, regulatory and compliance matters. www.deloitte.com/cy



KPMG

KPMG is a global network of professional firms providing Audit, Tax and Advisory services. We have more than 174,000 outstanding professionals working together to deliver value in 155 countries worldwide. We have a clear vision of what we want to achieve as a network. We continuously take important steps to ensure that KPMG delivers market-leading, world-class professional services that are aligned with the changing needs of our clients and global markets.



Harneys

Harneys is an award-winning Cyprus law firm with a reputation for high calibre legal services and a responsive client approach. Founded in 2006 as Aristodemou Liozides Yiolitis LLC, the firm merged with international firm Harneys in 2009 and today has more than 20 qualified lawyers in Cyprus including five partners. Practice areas include banking, investment funds, corporate, tax, insolvency and litigation. www.harneys.com/cyprus.

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CyproFund Administration Services

CyproFund Administration Services Ltd (CPF), member of the CPM Group, is the leading Fund Administrator in the Cyprus market providing fund administration services to a significant number of Alternative Investment Funds (AIFs), Undertakings of Collective Investments in Transferable Securities (UCITS) and a wide variety of other types of funds, such as Private Equity.



Global Money Managers

GMM Global Money Managers Ltd is a Management Company, holding UCITS and AIF Manager License (No 2/13). It operates in the financial sector, setting up, running and managing UCITS Mutual Funds as well as Alternative Investment Funds (AIFs) in line with the most recent EU directives, fully incorporated in the Cypriot legislation. The Company is based in Cyprus, seeking to provide effective geographical coverage of the local market, Greece, the Balkan states and the wider SE Mediterranean region.



Systemic

SYSTEMIC develops risk and investment management software solutions and provides services to banking institutions, investment funds, wealth management companies, insurance and brokerage firms. Committed to providing flexible and agile solutions, SYSTEMIC was founded in 1999 and has offices in Greece, Luxembourg, Singapore and Cyprus. Trusted partner of leading firms in Europe and South-East Asia, SYSTEMIC helps its clients operate more efficiently, comply with regulations and turn information into informed decisions. For more about SYSTEMIC, please visit www.systemic-rm.com

Media Partners



Gold Magazine

Gold magazine started out as the first English-language magazine in Cyprus to have as its main objective the promotion of Cyprus as an international business centre and to publicize the international companies operating on the island and, at the same time, the professional services sector supporting them. Its goals were achieved and, three years after publication of its first issue, Gold had become synonymous with good business practice in Cyprus, appealing to a unique and valuable readership, comprising High Net Worth Individuals, international companies and English-speaking professionals and executives. Gold has now expanded its coverage to become "The English-Language Business Magazine of Cyprus", providing information on everything happening in the Cyprus market, from manufacturing and real estate development to energy, professional services, banking and retailing.



Savvy Investor

Savvy Investor www.savvyinvestor.net is the world's fastest growing knowledge network for institutional investors. One year after launch, we have over 10,000 members; mainly asset owners, asset managers and investment consultants. We curate the best pensions and investment articles and white papers from around the world. Visit today to access our investment research. Membership is entirely free - why not join Savvy Investor today?

Organizer



Cyprus Investment Funds Association (CIFA)

The Cyprus Investment Funds Association (CIFA) was established in February 2013 and registered as an Association in April of the same year under the Associations and Foundations Law of 1972, with the purpose and aspiration to become the collective voice and the reference point for all professionals and legal entities, offering services or engaged in the Investment Funds Industry in Cyprus.

The Mission of CIFA is to:

- Help its members capitalize on industry trends;
- Shape regulation;
- Enhance professionalism, integrity and quality;
- Promote the Cyprus Investments Fund Industry.

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The President
of the Republic of Cyprus,
Mr. Nicos Anastasiades



Secretariat




IMH


IMH is the largest business knowledge and information transfer organization in Cyprus. Its services include the coordination and running of conferences, seminars and commercial exhibitions, specialist business media publishing and human resources consulting. Every year, IMH organises more than 80 conferences related to every sector of the market, commercial exhibitions and training seminars, and undertakes the entire process of five business award ceremonies. IMH publishes the only dedicated business magazines in Cyprus: the Greek language monthly IN Business and the English-language monthly Gold, which are read by tens of thousands of Cypriot and non-Cypriot professionals, managers and entrepreneurs. It also operates the magazines' accompanying news portals, www.inbusinessnews.com and www.goldnews.com.cy. IMH also delivers via e-mail the IN Business Daily Newsletter and the Gold News Daily Newsletter. IMH publishes the new Sunday newspaper Reporter and its accompanying lifestyle magazine Celebrity and operates the related online news portal reporter.com.cy. Reporter, Celebrity and reporter.com.cy aim to change the Cypriot news and entertainment media. The IMH Business Development Department bids for tenders published by local public sector bodies, the European Union and other international organisations. Through its activities, IMH gives businesses a chance to develop, to network, to find new clients and business associates, to communicate with new audiences and discover growth opportunities. www.imhbusiness.com

Contact

Summit Producer: Andreas Constantinou

 **tel:** + 357 22505533
switch: + 357 22505555

 **mailing address:** 5 Aigaleo Str., 2057 Strovolos
P.O.Box 21185, 1503 Nicosia, Cyprus

 **fax:** +357 22 679 820

 **contact e-mail:** andreas.constantinou@imhbusiness.com



INTERNATIONAL FUNDS SUMMIT

29-31 May 2016 | GrandResort Hotel | Limassol | Cyprus

Registration Form

DELEGATE INFORMATION

Please complete the following information (as shown in your passport). All fields need to be completed.

First name E-mail

Middle name Phone number

Surname Mobile number

Nationality

(If a visa to enter Cyprus is required, the organisers will make all necessary arrangements for a visa to be obtained.)

Title Organisation Country

Address City Postal Code

METHODS OF PAYMENT

☐ **BANK TRASFER** Please inform the bank that you will pay all charges

Name of bank: **HELLENIC BANK PUBLIC LTD**
Exact designation of account holder: **IMH CSC LTD**
Full account number including codes: **115 - 01 - 188831 - 01**
IBAN USD: **CY27 0050 0115 0001 1501 1888 3101, SWIFT BIC: HEBACY2N**
Description: **The International Funds Summit 2016**

☐ **CREDIT CARD** ☐ **Visa** ☐ **Mastercard** ☐ **American Express** ☐ **Other**

Card number: Exp. Date:

Card holders name:

Signature: Date:

FLIGHT DETAILS

Delegates should book their air tickets from their destination to Larnaca International Airport. Please indicate the required travel arrangements.

Arrival date to Cyprus: Departure date:

Flight Number: Flight Number:

Time: Time:

DELEGATES PRICES

- | | |
|----------------------------------------------------------------------|------------|
| <input type="checkbox"/> Early bird booking until 15 April 2016 | €250 + VAT |
| <input type="checkbox"/> Registration between 16 April - 27 May 2016 | €350 + VAT |

REMARKS (please indicate if you have any dietary restrictions or any special disability needs)

BOOKING TERMS & CONDITIONS

- Delegates should book their own air tickets to/from Cyprus and inform the organizers of their booking details.
- Due to capacity restraints, all registrations will be accepted on a first come, first serve basis.
- The Organisers reserve the right to make any amendments to the Summit Agenda.
- Conference places cannot be guaranteed if bookings are not received by 01/05/2016.
- If circumstances force the organizers to cancel the Summit, the liability of the organisers shall be limited to refunding all fees paid.
- The organisers are not liable for any consequential loss.
- The booking form constitutes a legally binding contract.

PERSONAL DATA PROTECTION

IMH takes issues of personal data protection very seriously. All information and contact details that we receive are used only for the purpose of keeping you informed of forthcoming conferences, seminars, exhibitions, publications or providing electronic information which might be of interest to you. Such data is never used by other companies or organizations or for any other purpose. If you DO NOT wish to receive information from our company, either by post or electronically, please tick the box here: ☐

4 Easy Ways to Register

☎ +357 22 505533

☎ +357 22 679 820

@ andreas.constantinou@imhbusiness.com

🌐 www.cyprusfundssummit.com

ACCOMODATION

Accommodation bookings should be made directly with the hotel. Kindly be advised that October falls within the peak tourist season in Cyprus, securing accommodation for the Plenary Meeting might prove to be somewhat difficult. We therefore recommend that you proceed with your reservations promptly. Refer to the Cyprus Tourism Organisation for all types of accommodation at www.visitcyprus.com

Please mark if you have booked at Grand Resort ☐

Please indicate your accommodation (if different from above)

GROUP DISCOUNTS AVAILABLE

☎ + 357 22505533

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CONFERENCE FEES INCLUDE

- Access to all summit presentations and activities
- Food and refreshments throughout the summit
- Organized Dinner at a local tavern on Monday 30 May, 2016 as per the summit agenda

PAYMENT DETAILS

A confirmation e-mail and invoice will be sent to you upon receipt of your registration.

FULL PAYMENT MUST BE RECEIVED PRIOR TO THE EVENT. Only those delegates who have paid in full will be admitted to the event. If you are unable to attend, a substitute delegate will be welcome in your place. Registrations cancelled more than 4 days prior to the event are subject to €200 administration fee. Registration fees for registrations cancelled 4 days or less before the event must be paid in full. Substitutions are welcome at any time.